



OVERVIEW



Kitco Defense provides solutions for both military and OEM customers, delivering the best in aerospace supply chain solutions. As a leader in military aerospace distribution, Kitco Defense has a broad product offering that supports the military consumable market. Kitco Defense delivers a steady flow of parts at an average 98% on time delivery rate from stocking facilities throughout the world. Since 1970, Kitco Defense has delivered value-added services to OEMs and the military market through kitting, licensing, manufacturing and assembly.



Kitco Defense saves OEMs, MROs, and the Warfighter time and money through the leverage of the Wencor Group Distribution network. We currently support the Lockheed Martin USAF Integrated Prime Vendor (IPV) contract with over 1200 part numbers. This contract supports hundreds of transactions daily with delivery to three different Lockheed locations. The contract is efficiently supported through an Electronic Data Interface (EDI) with Lockheed. We also support Sikorsky Aircraft Services with a similar contract that reacts to requirements of several different Sikorsky business units.



Kitco Defense Supply Chain solutions including Bill of Material management or Kitting produces significant operational savings, lower procurement costs, simplified installation processes, and reduced inventory costs. These Kitco Defense provided benefits are recognized and utilized by the largest defense contractors in the world. Kitco Defense's support of Boeing, Lockheed Martin, Northrop Grumman and Sikorsky programs is well known and documented.

- Kitco Defense can manage bill of materials (BOM) as large as the customer requires. The BOM can be procured and delivered by many different methods as required by individual customer requirements. For example, our Contract with Boeing on the A-10 Wing Replacement Program involves two different types of kitting. Kitco Defense provides point of use kitting services to the Boeing center wing production facility in Macon, Georgia and also provides the overall kit, which is delivered to the USAF customer. These kits contain thousands of parts.
- Kitco Defense has the ability to manage avionics upgrade kits. This is demonstrated by our continued support of the Boeing C-130 Avionics Modernization Program (AMP). This kit contains many LRUs and large wire harnesses as well as sheet metal items and a tail number specific kit. Configuration management is mandatory to ensure the right kit components are included in each tail number kit. Each kit requires a 40-foot C-Van for shipment to the USAF customer.



- Kitco Defense can also produce kits with structural build to print components and installation hardware included. An example of this is our continued support of Northrop Grumman F-5 and T-38 Structural Upgrade Programs (SUP).
- Kitco Defense can also produce tool kits in support of OEM requirements. An example of this service is our support of the Northrop Grumman RQ-4 program.
- Kitco Defense supports initial provisioning kits for OEM FMS deliveries. An example of this service is our continued support of the Sikorsky UH-60 Hardware Collector kits for their FMS deliveries. One kit supports five UH-60s.

OEMs, like Boeing, Lockheed, Northrop Grumman and Sikorsky come to Kitco Defense to improve their bottom line by licensing parts or assemblies in their legacy product portfolio. These firms have discovered that Kitco Defense is a great partner. For example, our relationship with Boeing and Northrop Grumman licensing programs began in the early 90s. These programs are very successful and continue to be supported today. The OEMs benefit by Kitco Defense taking responsibility for supporting OEM requirements on Legacy aircraft licensed products. The OEMS also benefit by revenue going straight to the "bottom line".

- The Boeing A-4/F-4 license supports DLA and foreign military requirements with OEM new manufactured components as well as Boeing engineering assistance as required.
- The Northrop Grumman F-5/T-38 license supported OEM new manufactured components back to the OEM for their direct sale to the customer. This license has now migrated to a preferred supplier status.

Kitco Defense can also support manufacturing and assembly requirements. Kitco Defense currently supports the Boeing A-10 WRP with both manufacturing and assembly. For example, Kitco Defense machines the trailing ribs for the center wing box, these are then sent to our assembly shop for final work, then shipped to the Kitco Defense facility in Georgia for point of use kit delivery to Boeing. Kitco Defense also assembles the trailing edge flap track and the pitot tube for the A-10 program. The flap track is also shipped to the Kitco Defense Georgia facility for delivery to Boeing. The pitot tubes remains at the Utah facility for inclusion in the delivered kit to the USAF customer.







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